

# NCJ≷STL

### **2022-2023 LEADERSHIP**

FISCAL YEAR: JULY 1, 2022 - JUNE 30, 2023 | VIEW THE 2023-2024 LEADERSHIP TEAM AT NCJWSTL.ORG

#### **EXECUTIVE TEAM**

Nancy Litz, President Amy Fenster Brown, Secretary Michelle Brooks, Treasurer Sarah Martin, VP Administration Hillary Hinz, VP Advocacy Amanda Stein, VP Community Impact Susan Dertke Hendin, VP Development Sue Lapp, VP Leadership Lisa Gubernik, VP Membership Gail Eisenkramer, Immediate Past President

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Jessica Duneman, Director of Retail Operations Elizabeth Brawley, Sales Associate Theresa Chiodini, Donation Center Associate Terry Cox, Sales Associate Miranda Dereak, Sales Associate/Ecommerce Susan Fisher, Volunteer Coordinator Lisa Graham, Assistant Donation Manager Peggy Levin, Shop Manager Patsy Lineback, Sales Lead Bobette Patton, Sales Associate Karen Rieger, Donation Center Manager Cathy Smith, Ecommerce Specialist Meg Ullman, Inventory Manager Connie Williams, Assistant Shop Manager

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#### **OUR HISTORY**

National Council of Jewish Women St. Louis is a volunteer-driven organization of more than 5,000 members and supporters throughout Missouri, committed to improving the quality of life for women, children and families and safeguarding individual rights and freedoms.

For over 125 years, NCJWSTL has identified unmet needs in the St. Louis community and developed innovative, hands-on projects that have positively affected thousands of lives, as well as being involved in advocacy on the local, state, and national levels of government.

Local NCJWSTL activities are made possible by individual donations, community partnerships, corporate and foundation grants, and proceeds from The Resale Shop.

#### THANK YOU...

...To our donors and leadership. Our Executive Team, Board of Directors, supporters and donors are the backbone of our organization. Financial support and leadership are crucial to our volunteer-based organization. Blending our Jewish values with our commitment to improving the community and achieving our mission keeps us thriving.

...To our staff for all of your continued dedication.

...To our committee chairs and many volunteers. The dedication and talents of our NCJWSTL members and friends is extraordinary.

...To our community partners. Our collaborations within the St. Louis community and beyond make us and our entire community stronger, and broaden our ability to serve more people in our community.

### **2022-2023 FINANCIALS**

\$1,171,690

\$574,848

\$69,149

\$107,020

\$82,694

\$24,123

\$920

FISCAL YEAR: JULY 1, 2022 - JUNE 30, 2023

# INCOME

Resale Shop Contributions Inkind Investment **Special Events** Dues Other

Total Income \$2,030,444



# **EXPENSES**

\$1,680,267 **Program Expenses** Management/General \$247,359 \$161,583 **Fund Raising** 

\$2,089,209 **Total Expenses** 

**Net Profit/Loss** -\$58,765



### **ASSETS**

Current Assets \$819,815 \$1,634,442 Investments Property and Equipment \$1,118,985 Pledges Receivable \$73,790

Total Assets \$3,647,032

### LIABILITIES & NET ASSETS

**Current Maturities of Mortgage Payable** \$36,728 Accounts Payable & Other Current Liabilities \$132,526 **Long-Term Liabilities** \$605,596 Deferred Revenue \$4,414

Total Liabilities \$779,264

**Net Assets Unrestricted** \$1,564,000 Temporarily Restricted \$1,303,768 Total Liabilities and Net Assets \$3,647,032



### **ADVOCACY**



21 trips to Jefferson City to speak with decision makers and lawmakers



Presented testimony on 28 bills in the State Legislature



3,000 advocates rallied against attacks on the LGBTQ+ community, reproductive justice, and IP process



275 "Calls to Action" were delivered through weekly "5-Ways to Advocate" eblast

### **COMMUNITY IMPACT**



44 Healing Hearts Bank loans furthering financial independence were made totaling \$25,600



HHB achieved a milestone: we've provided over \$100,000 in loans! As of June 16, 235 loans totaling \$105,864 have been issued



108 vouchers for the Resale Shop were distributed to people in need totalling \$7,210



Jean Stein Bloch Wife Widow Woman expanded to 4 sessions annually

#### Back to School! Store by the numbers:



2,000 children were provided coats, backpacks, school supplies, books, dental kits, socks, and more



500+ volunteers assisted with the 2023 Store



70 agencies throughout St. Louis City and County partnered on BTSS

29 Kids Community Closets, serving 33 schools, distributed essential items to students that needed them most:



1,146 Shirts



1,636 Pairs of pants



1,359 Winter coats



1,300+ Hats and pairs of gloves



275 Pairs of socks



500 Dental kits

### THE RESALE SHOP



Annual sales at The Resale Shop during 2022-2023 grew 25%



170,173 items sold with profits supporting women, children, and families, a 13% increase



8,626 people made donations to the Resale Shop during 2022-2023, an 11.5% increase



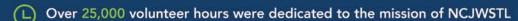
Ecommerce (ShopTheResaleShop.org) drove 59,242 visitors to our site



The Resale Shop was voted "Finalist" in Best Resale Shop category by voters in the St. Louis Magazine A-List awards

### TIME & TALENT









1,409 members of NCJWSTL includes 525 regular, supporting, and sustaining members and 854 life members

## **HIGHLIGHTS**



Partnership with Royal Banks of Missouri doubling our distribution of the Family Resource Guide to those who interact directly with children and families in our community. Guides will also be available at all Royal Banks of Missouri branch offices.



Chosen by Nextstar Fox 2 as partner for their annual Founder's Day of Caring. Fox 2 employees teamed up with NCJWSTL to sort coats, fill backpacks, and box books for Back to School! Store.



Established the Community Partnership Award presented during 🔞 Installation to a non-member or community-based organization that supports our programs and projects through collaboration, coalition, or other partnership.



Partnered with Angels' Arms to set up two different houses to help "make their house a home" with volunteers providing bedding, towels, and kitchen supplies allowing them to move in seamlessly.



# DONORS JULY 1, 2022 - JUNE 30, 2023

Legacy Circle consists of donors who have included NCJWSTL in their will or estate plan. Legacy Circle members continue a lifetime of support for our mission and help maintain our financial capacity and strength. Partners for Our Future is our campaign, in honor of our 125th Anniversary, to create an Endowment Fund to ensure and expand NCJWSTL's financial capacity to sustain our work into the future.

#### **LEGACY CIRCLE**

Darien and Stephen Arnstein Lise and Lee Bernstein Drs. Nanci and James Bobrow Michelle and Gary Brooks Gail and Charles Éisenkramer Terry Duffy Jane Goldberg\*\* Lisa and Mark Gubernik Amy and Zach Hammerman Marlene and Harley Hammerman Terry\*\* and Harvey\*\* Hieken Gertrude Hulbert\*\* David N. and Maureen M. Jordan Betty Kagan Karen Kalish Toby\*\* and Irvin\*\* Katz Susan Katzman Lucy and David Levy Sue Matlof Sidney Martin\*\* Sophie Martin\*\* Wilma Messina\*\* Nina Needleman Sherri and Steve Newstead Marilyn and Gary Ratkin Carolyn and Larry Satz Emilie Schaffer Elizabeth Guthrie and Bruce Shapiro Nancy Siteman Ruth and Alvin Siteman William Solomon\*\* Lucie Watel Rochelle Weiss

#### PARTNERS FOR OUR FUTURE

Susan and Alan Witte

#### VISIONARY \$125,000+

Evelyn and Louis Cohen
Jane Goldberg\*\*^
Terry\*\* and Harvey\*\* Hieken^
Nancy and Ken Kranzberg
Millstone Foundation
Elizabeth Guthrie and Bruce Shapiro^
Ruth and Alvin Siteman^
Carol and Michael Staenberg

#### TRENDSETTER \$36,000 - \$53,000

Darien and Stephen Arnstein^ Drs. Nanci and Jim Bobrow^ Marlene and Harley Hammerman^ David N. and Maureen M. Jordan^ Nina Needleman^ Rochelle Weiss^

#### CHANGE AGENT \$25,000 - \$35,999

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### **LEADER** \$18,000 - \$24,999

Sally and Ken Katzif Diane Levine of the Gershman Charitable Foundation Nancy Litz

### **SUPPORTER** \$12,500- \$17,999

Jennifer & Tom Hillman

#### FRIEND \$10,000- \$12,499

Michelle Brooks and Family^
Sherri and Rick Goldman
Amy and Zach Hammerman^
Lucy and David Levy^
Phil and Sima Needleman
Noemi and Michael\*\* Neidorff
Michael Shuman and
Barbara Langsam Shuman
Nancy Siteman^
Sally and Nardie\*\* Stein

### **CONTRIBUTOR** \$5,000- \$9,999

Anonymous Lise & Lee Bernstein^ Sharee & Mark Feldman Debbie & Mike Lefton Lynn & Carl Lyss Carolyn & Larry Satz^

#### \$1,000 - \$4,999

Anonymous Cynthia and Seth Albin Ellen and Steve Alper and family Holly and Marc Bernstein Susan Block Sam and Marilyn Fox Foundation in honor of Mrs. Marilyn Fox Suzanne and Neil Gellman Jill and Barry Gubin Farilyn B. Hale Joanne and Joel Iskiwitch in honor of Barbara and Michael Newmark Felice and Gerry Joyce Diane Katzman Steve and Susie Lowy John and Terri Mason Kathleen M. McDaniel Susan Klearman Meltz Charitable Fund Judith W. Milton Shirley Mosinger Amaryllis Murphy Abby Hammerman Owen and Jim Owen Marissa and Howard Rosen Jane Tzinberg Rubin and Ken Rubin Dana Sandweiss Jennifer Scissors Elaine and Marc Tenzer Hillary Zimmerman Deborah Zorensky\*\*

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Anonymous Joe Adams Gabrielle Aronson

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Betsy Mehlman

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Karen Schechter

Karen Silverman

Jeffrey Rosenblum

David Ott

Emily and Mark Morgan

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Andrea Powers Schankman

Victoria and Barry Singer

Rose-Lynn Sokol Gloria and Sandy Spitzer Michael and Amanda Stein Amy Stone Jennifer Swanson Karen Grossman Tabak Patti Teper Maryann Vognild Georgee, Jeff and Chase Waldman Ellen Weiss Judy Zafft Fran Zamler

#### 2023-2024 ANNUAL CAMPAIGN

#### \$25,000 - \$74,999

Millstone Foundation Missouri Family Health Council, Inc.

#### \$15,000 - \$24,999

The Dana Brown Charitable Trust Gertrude Hulbert+\*\* Nancy and Kenneth Kranzberg~ Joseph H. and Florence A. Roblee Foundation Saigh Foundation Siteman Family Charitable Fund Trio Foundation of St. Louis The Harlene and Marvin Wool Foundation

#### \$10,000 - \$14,999

Family Foundation
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Harvey Kornblum Foundation
NCJW, Inc.
Sima Needleman+
Elizabeth Guthrie^ and Bruce Shapiro/
Make a Difference Fund of the
St. Louis Community Foundation+
Norman J. Stupp Foundation

Lorraine Allen and Rita Mae Allen

#### \$5,000 - \$9,999

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Drs. Nanci+^ and James+^ Bobrow
Kitty Gross+, Sarah Kovenock+,
Tracy Goldberg-Gross+, Stephanie
Ludmer Gross+, Lindsay Miller
Gross+ and Norah Gross+
Marlene+^ and Harley^ Hammerman
Jennifer and Tom Hillman~
Insperity
Susan Katzman+^
Jaquelyn Kofsky+

Barbara+ and Michael Newmark~ Old Newsboys Mr. and Mrs. Scott Redler Royal Banks of Missouri Nancy Siteman+^ Denise Wool+

Diane Gershman Levine+

#### \$2,500 - \$4,999

Acropolis Investment Management Ellen+ and Steve Alper~ Darien+^ and Stephen^ Arnstein~ Barbara Barnholtz+ This listing reflects all monetary and in-kind contributions to NCJWSTL during the 2022-2023 Fiscal Year, including: Hannah G. Solomon Society, Annual Campaign, 125th Partners for Our Future Endowment Campaign, Back to School! Store, Program Funding, Grants & Tributes

of blessed memory +Hannah G. Solomon Society member ^Legacy Circle (Planned Gift) member\* \*Includes gift to 125th Partners for Our Future Endowment Campaign

Berger Memorial Chapel BJC Healthcare Barbara Bushman-Goodman+ Drury Hotels Gail+^ and Charles^ Eisenkramer Enterprise Bank & Trust Sue Fischlowitz+ Susan Gilbert+ Sherri+ and Rick Goldman Sidney and Bobbi Guller Family Foundation Florence Heiman Charitable Trust+ Suzanne Hough Jewish Council for Public Affairs Jewish Federation of St. Louis Sally+ and Ken Katzif The Louis H. Kohler Foundation of St. Louis Gloria Kweskin+ Debbie and Mike Lefton Lucy+^ and David^ Levy~ Nancy+ and Rob Litz~ Luxco Missouri AFL-CIO Marilyn+^ and Gary^ Ratkin RubinBrown LLP

#### \$1,800 - \$2,499

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Cynthia Albin
Michelle+^ and Gary^ Brooks
Barbara Berg Cohn
Collective Impact Network~
Cindy and Steve Frank
Dorette and Ed Goldberg
Phyllis+ and Kenneth Langsdorf
Deborah Matson+
Nina Needleman+^
Neomi Neirdorff+
The Charles and Judith Picus
Charitable Fund+
Carolyn+^ and Larry^ Satz
Emilie Schaffer+^

Barbara Langsam Shuman and

The Staenberg Family Foundation

Michael Shuman~

Stifel Foundation, Inc.

The Sign of the Arrow

Susan+^ and Alan^ Witte

Sheet Metal Workers International Assn. Local 36 Ruth+^ and Alvin^ Siteman St. Louis Cardinals Community Fund St. Louis Service Bureau Foundation Sheila Greenbaum and Dr. Gary Wasserman

Selkirk Auctioneers and Appraisers

Robert and Susan Weintraub+ Deborah Zorensky\*\*~

#### \$1,000 - \$1,799

Anonymous
Anonymous+
Dr. Arthur and Mrs. Marian\*\* Auer
Ellen Schapiro and Gerald Axelbaum
Nancy Berg+
Jen Bernstein+
Terry Bernstein+

Susan Block+~ Maxine Clark+ Evelyn Cohen+ Patty Croughan+ Jennifer and Jonathan Deutsch Rachel and David Eidelman Sharee+ and Mark Feldman Dianna+ and Richard Fine Roxanne Frank+ Vicky Fraser+ Hillary Friedman+ The Gallop Family Foundation+ Jessa Glick+ Lori Goldberg+ Susan Goldberg+ Nancy Green+ Claudia Hall+ Amy+^ and Zach^ Hammerman Susan Dertke Hendin+ and Roy Hendin Debra Horwitz+ Sarah Martin+ and Jake Hummel Joanne+ and Joel Iskiwitch David N.^ and Maureen M.^ Jordan Foundation+ Felice Joyce+ Betty Kagan+^ The Kaufman Fund Ladue & Millbrook Pharmacies Hannah Langsam+ Peggy Lents+ Joy Liss+ Carolyn Losos Lvnn Lvss+ Marmi Connie McPheeters+, Alex and Jenny McPheeters+, Lizzy and Dave Rickard+ and Katherine McPheeters+ Messing Family Charitable Foundation Adrienne Momi+ Moneta Charitable Foundation Shirley Mosinger+ Sherri^ and Steve^ Newstead+ Abby Hammerman Owen+ The Family of Jordan S. Pitler Plumbers and Pipefitters Local 562 Lorrie Poscover+ Judy Putzel+ Rindskopf-Roth Funeral Chapel Jane+ and Ken Rubin Dana Sandweiss+ Geraldine Schiller+ Annette Sklar+ Linda Stark+ Kenneth and Marilyn Steinback Family Foundation+ Karen Suroff The Gellman Team The Joint Chiropractic Jillian Thomadsen+ Laurie and Lee Wielansky Peggy Cohen Voss+

Linda Yatkeman

Kathryn Zigler+

Deborah Zimmerman+

Hillary Zimmerman+~

\$500 - \$999 Anonymous Anonymous Anonymous donations through Network for Good Cynthia L. Albin - Todt, Cody, Albin & Fuchs, LLC Lise^ and Lee^ Bernstein Bethesda Health Group Books for STL Kids Clarendale Clayton Senior Living Elizabeth Cohen Linda and Ed Dahl Delmar Mortgage Elizabeth Dennis Susan and Stan Edelstein Mr. Harvey Wallace and Ms. Madeleine Elkins Robert and Deborah+ Feit Roberta Frank Judith Gall\*\* Gallant Dental Group Phyllis Goldberg Traci Goldstein Mindy Grossmann Carol Gruen Jill Gubin~ Karen S. Kalish^ - Estelle W. and Karen S. Kalish Fund of the St. Louis Community Foundation Jackie and Ken Kleban Yuka and Albert Kuo Marilyn Lipman Joseph Matyi~ Gary Meltz and Kathy McDaniel Moneta Group Todd, Jessica and Davis Newstead On the Run by Wallis Companies Gordon and Susie Philpott Marti Reichman Rebecca Ring Donna and Alan Rosenberg Sharon Rosenblum **RPI Therapy Services** Pam and Ron Rubin Joanne Schwartz Laurie and Bert Schweizer James and Glenda Seldin Vicki Singer~ Kathleen Sitzer Rose-Lynn Sokol Elizabeth Sondhaus Amanda Stein Nicola Stern Jay Stillwell United States Arbitration & Mediation Georgee Waldman Sherri Frank Weintrop Fran Zamler

\$250 - \$499

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Peter Watters

Amy Wallerstein

### THANK YOU!

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#### \$100 - \$249

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Peggy, Risa, Keith and Brian Alper

Alissa Arst

Sarah Hanly and Alexander Babich Melissa and Jon Baris

Shirlene Baris Harriet Baron Beverly and Philip Barron Senator Doug Beck Jon and Alene Becker Leslie Becker

Richard and Joyce Becker

Maris Berg June Bierman Terry Bloomberg

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\$1 - \$99

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Carol Mehlman Margolis

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Sherri and Rob Meyers

Rachel Miller

Nina and Steve Miller Ileane Mizes\*\* Nancy Mohr

Elisa Mondschein

Marcia and Carl Moskowitz

Galia Movitz

Mark Winer and David Newman

Andrea and Evan Newstead

Nancy Novack Rhonda O'Brien Julie Oglander The Olshans Ilene Osherow Lisa Oxenhandler Maryann Pass Rachael Pevnick Joyce Podolsky Barbara Poger Fran Poger

Ron and Barbie Barenholtz Present

Madelon Price Eunice Reichman Jay Reiter Pegay Remis

Dr. Marvin and Mimi Rennard

Saraioan Rezak Carolyn Rochester Renee Rosen Steve and Bonnie Rosen

Betty and Buddy Rosenbaum Charlotte Rosenblum Steve and Karla Rosenblum Renee Winter and Paul Roth

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Shirley Wise Jenny Wolkowitz Patti Wolkowitz

Peggy Yanover and Art Jacobs

Rebecca Zeable Muriel Zimrina

IN KIND

Anonymous

Ellen Alper Amp Up Action Park Angad Arts Hotel Asador del Sur Barbara Barnholtz

Bombas Chris Bomze Books for STL Kids Michelle Brooks Amy Fenster Brown

Robert Hoffman - City of Creve Coeur

Betty Ann Cohen Costco Wholesale Creve Coeur Golf Cycle Saloon Delta Dental of Missouri Dierberg's - West Oak Dignity Period Diane Fadem

Flemings Prime Steakhouse & Wine Bar

Melissa Forrester Great Clips Mindy Grossmann Farilyn Hale Jeanna Hasty Hawaiian Bros Annette Heller Jon Hoffman

Sarah Martin and Jake Hummel

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Maggiano's Little Italy Debbie Matson Panera Bread Marilen Pitler Miriam Roth Jane Rubin Saint Louis Trolley Emilie Schaffer Schlafly Bottleworks

Marc and Erin Schreiber

Debra Schultz Miriam Schwab Shake Shack Sheraton Westport Spa Nova

Debbie Steiferman St. Louis Alliance for Period Supplies

St. Louis University Billiken

Ticket Office St. Louis Zoo Amanda Stein Jamie Strauss

The Cheesecake Factory The Knitters from Traditional

Congregation The Resale Shop Thrift Books Trader Joe's Vakkar Salon

Wallis Companies on behalf

of Wallis Family Gail Wechsler

Linda and Steve Wielansky

Terrell Wooten

# THANK YOU











Here are some pictures to illustrate the hard work and dedication of NCJWSTL's volunteers, members, and the community. NCJWSTL remains relevant and crucial to meeting the needs of women, children, and families. Thank you for your support!











National Council of Jewish Women St. Louis 295 N. Lindbergh Blvd. St. Louis, MO 63141







NCJW St. Louis is inspired by Jewish values to advance social and economic justice for all women, children and families

> A faith in the future A belief in action

295 N Lindbergh Blvd. St. Louis, MO 63141 info@ncjwstl.org 314.993.5181 NCJŠSTL f⊚‰ ncjwstl.org

295 N Lindbergh Blvd. St. Louis, MO 63141 jduneman@ncjwstl.org 314.692.8141 TheResaleShop

foxo
theresaleshop.org