



2021-2022
**ANNUAL
REPORT**



NCJ $\geq$ STL

CREATING CHANGE AND IMPACTING LIVES SINCE 1895

2021-2022 LEADERSHIP

FISCAL YEAR: JULY 1, 2021 - JUNE 30, 2022 | VIEW THE 2022-2023 LEADERSHIP TEAM AT [NCJWSTL.ORG](https://www.ncjwstl.org)

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Susan Fisher, *Sales Associate*
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Simmerjeet Kaur, *Sales Associate*
Peggy Levin, *Shop Manager*
Patsy Lineback, *Sales Lead*
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OUR HISTORY

National Council of Jewish Women St. Louis is a volunteer-driven organization of more than 5,000 members and supporters throughout Missouri, committed to improving the quality of life for women, children and families and safeguarding individual rights and freedoms.

For over 125 years, NCJWSTL has identified unmet needs in the St. Louis community and developed innovative, hands-on projects that have positively affected thousands of lives, as well as being involved in advocacy on the local, state and national levels of government.

Local NCJWSTL activities are made possible by individual donations, community partnerships, corporate and foundation grants, and proceeds from The Resale Shop.

THANK YOU...

...To our donors and leadership. Our Executive Team, Board of Directors, supporters and donors are the backbone of our organization. Financial support and leadership are crucial to our volunteer-based organization. Blending our Jewish values with our commitment to improving the community and achieving our mission keeps us thriving.

...To our staff for all of your continued dedication.

...To our committee chairs and many volunteers. The dedication and talents of our NCJWSTL members and friends is extraordinary.

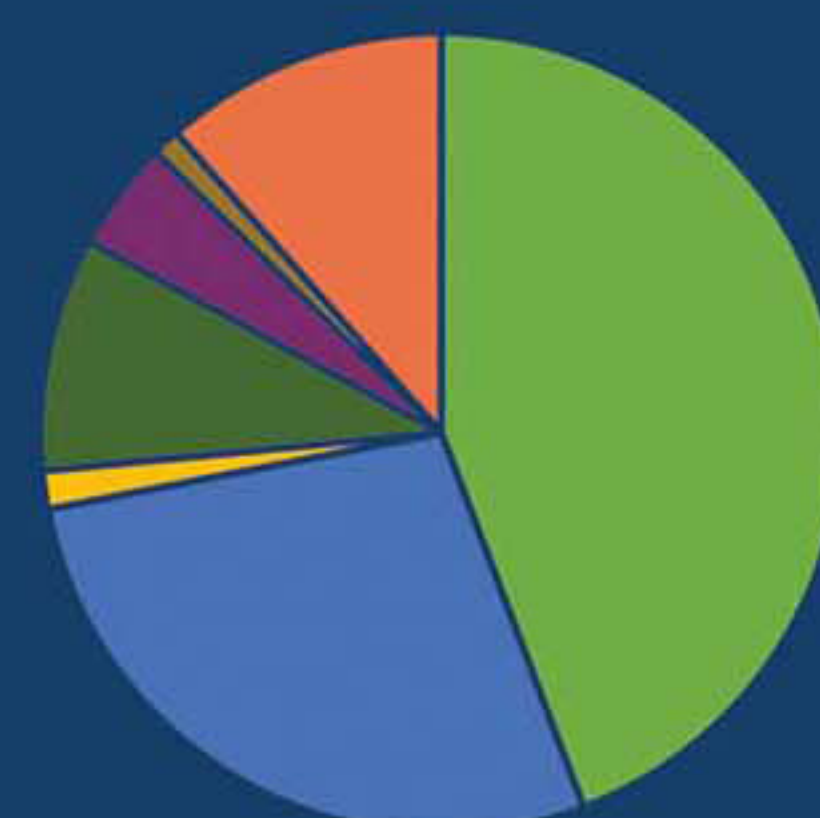
...To our community partners. Our collaborations within the St. Louis community, and beyond, make us and our entire community stronger, and broaden our ability to serve more people in our community.

2021-2022 FINANCIALS

FISCAL YEAR: JULY 1, 2021 - JUNE 30, 2022

INCOME

Resale Shop Sales	\$962,497
Contributions	\$603,358
Inkind	\$33,789
Investment	-\$205,239
Special Events	\$97,190
Dues	\$23,700
Other*	\$251,030



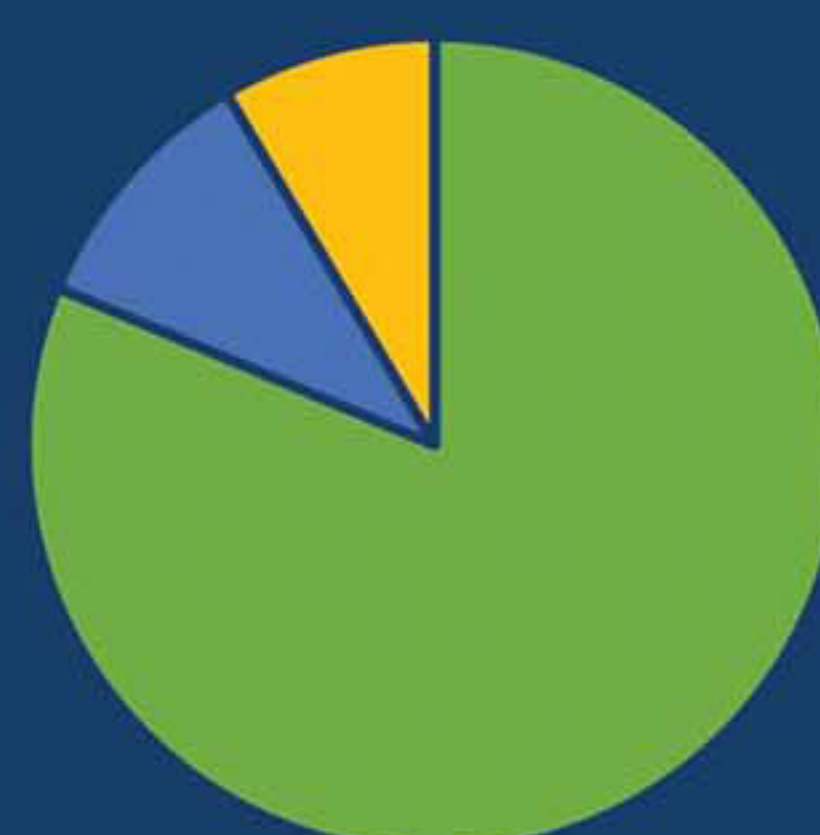
Resale Shop Sales	- 44%
Contributions	- 28%
Other	- 12%
Investment	- 9%
Special Events	- 4%
Inkind	- 2%
Dues	- 1%

Total Income **\$1,766,325**

*includes cash released from net assets (\$250,000)

EXPENSES

Program Expenses	\$1,562,259
Management/General	\$195,910
Fund Raising	\$163,778



Program	- 81%
Management/General	- 10%
Fundraising	- 9%

Total Expenses **\$1,921,947**

Net Profit/Loss **-\$155,622**

ASSETS

Current Assets	\$690,753
Investments	\$1,346,091
Property and Equipment	\$1,198,265
Pledges Receivable	\$149,469

Total Assets **\$3,384,578**

LIABILITIES & NET ASSETS

Current Maturities of Mortgage Payable	\$35,307
Accounts Payable & Other Current Liabilities	\$116,517
Long-Term Liabilities	\$641,930
Deferred Revenue	\$7,193

Total Liabilities **\$800,947**

Net Assets Unrestricted	\$1,312,547
Temporarily Restricted	\$1,271,084
Total Liabilities and Net Assets	\$2,583,631



ADVOCACY

-  28 trips to Jefferson City to speak with decision makers & lawmakers
-  Testified on 39 bills in the State Legislature
-  3,100 advocates rallied for abortion justice
-  273 "Calls to Action" were delivered through weekly "5 Ways to Advocate" eblast

COMMUNITY IMPACT

-  More than 97 lives were healed, renewed, & empowered through the Healing Hearts Bank, Project Renewal & Wife Widow Women programs:
-  45 Healing Hearts Bank loans furthering financial independence were made totaling \$25,850
-  HHB achieved a milestone: we've provided over \$100,000 in loans! As of June 16, 235 loans totaling \$105,864 have been issued.
-  30 vouchers for the Resale Shop were distributed to people in need totalling \$1,685

Back to School! Store by the numbers:

-  2,000 children were provided clothing, gear, and school supplies
-  225+ volunteers assisted with the 2020 Store
-  70 agencies throughout St. Louis City and County partnered on BTSS

28 Kids Community Closets, serving 32 schools, distributed essential items to students that needed them most:

-  1,191 Shirts
-  1,884 Pairs of pants
-  1,327 Winter coats
-  1,300+ Hats and pairs of gloves
-  250 Pairs of socks
-  500 Dental kits

THE RESALE SHOP



34,574 customers shopped during 2020-2021
(14% increase from 2019-2020)



150,650 items sold with profits supporting women, children, and families (9% increase)



7,734 people made donations to the Resale Shop (23% increase)



Ecommerce (ShopTheResaleShop.org) has 60,075 total users, with 17,450 being returning users



The Resale Shop was voted "Finalist" in Best Resale Shop category by voters in the St. Louis Magazine A-List awards



TIME, TALENT & TREASURE



More than 2,500 volunteers donated their efforts to supporting women, children, & families in our community



Over 22,000 volunteer hours were spent giving life to the NCJWSTL mission



\$658,900 is the valuation of the total hours volunteered in support of NCJWSTL programs



1,366 members of NCJWSTL includes 505 Regular, Supporting, and Sustaining Members & 861 Life Members



HIGHLIGHTS



The Jean Stein Bloch Wife Widow Woman program has served almost 1,000 women, helping them bridge the gap between grief and growth



12,000 period supplies were collected at Sisters Act! and subsequently donated to St. Louis Alliance for Period Supplies



9,628 social engagements were made through posts on Facebook, Instagram, Twitter & LinkedIn



125th Anniversary Celebration culminated with Sisters Act! where more than 400 people came together and committed to continue NCJWSTL's work now and into the future



DONORS

JULY 1, 2021 - JUNE 30, 2022

Legacy Circle consists of donors who have included NCJWSTL in their will or estate plan. Legacy Circle members continue a lifetime of support for our mission and help maintain our financial capacity and strength. **Partners for Our Future** is our campaign, in honor of our 125th Anniversary, to create an Endowment Fund to ensure and expand NCJWSTL's financial capacity to sustain our work into the future.

LEGACY CIRCLE

Darien & Stephen Arnstein
Lise & Lee Bernstein
Drs. Nanci & James Bobrow
Michelle & Gary Brooks
Terry Duffy
Gail & Charles Eisenkramer
Jane Goldberg**
Lisa & Mark Gubernik
Amy & Zach Hammerman
Marlene & Harley Hammerman
Terry** & Harvey** Hieken
Gertrude Hulbert**
David N. & Maureen M. Jordan
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Karen Kalish
Toby** & Irvin** Katz
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Nancy Siteman
Ruth & Alvin Siteman
William Solomon**
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Rochelle Weiss
Susan & Alan Witte

PARTNERS FOR OUR FUTURE

VISIONARY

\$125,000+

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Rochelle Weiss[^]

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\$18,000 - \$24,999

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Diane Levine of the Gershman
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\$12,500 - \$17,999

Jennifer & Tom Hillman

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\$10,000 - \$12,499

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Phil & Sima Needleman
Noemi & Michael** Neidorff
Michael Shuman &
Barbara Langsam Shuman
Nancy Siteman[^]
Sally & Nardie** Stein

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Sharee & Mark Feldman
Debbie & Mike Lefton
Lynn & Carl Lyss
Carolyn & Larry Satz[^]

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Suzanne & Neil Gellman
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Farilyn B. Hale
Joanne & Joel Iskiwitch in honor
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Jennifer Scissors
Elaine & Marc Tenzer
Hillary Zimmerman
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Georgee, Jeff, & Chase Waldman
Ellen Weiss
Judy Zafft
Fran Zamler

\$75,000 - \$90,000

The Staenberg Family Foundation

\$25,000 - \$74,999

Millstone Foundation
Missouri Family Health Council, Inc.

\$15,000 - \$24,999

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Diane Gershman Levine+ of the
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Siteman Family Charitable Fund
Trio Foundation of St. Louis

\$10,000 - \$14,999

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Dan+ & Amye+ Carrigan
Harvey Kornblum Foundation
The Lorraine Allen & Rita Mae
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NCJW, Inc.
Michael F.** & Noemi K.+ Neidorff
Family Fund
Norman J. Stupp Foundation
PennyMac Giving Fund
Saigh Foundation
Bruce Shapiro+[^] & Liz Guthrie+[^]

\$5,000 - \$9,999

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Drs. Nanci+ & James+ Bobrow[^]
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Community Fund
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Evelyn Cohen+
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Dignity Period
Gail+[^] & Charles[^] Eisenkramer
Enterprise Bank & Trust
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Kitty+ & Hanford Gross
Marlene+[^] & Harley Hammerman
Jennifer+ & Tom+ Hillman
Gertrude Hulbert+[^]**
Susan Katzman+[^]
The Kaufman Fund
Debbie+ & Mike+ Lefton

This listing reflects all monetary and in-kind contributions to NCJWSTL during the 2021-2022 Fiscal Year, including: Hannah G. Solomon Society, Annual Campaign, 125th Partners for Our Future Endowment Campaign, Back to School! Store, Program Funding, Grants & Tributes

***of blessed memory +Hannah G. Solomon Society member ^Legacy Circle (Planned Gift) member*

The Milford & Lee Bohm Charitable Foundation
Barbara+ & Michael Newmark
Piper Fund, a Proteus Fund initiative
Mr. & Mrs. Scott Redler
Nancy Siteman+^
Saint Louis Alliance for Period Supplies

\$2,500 - \$4,999

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Lucy+^ & David^ Levy
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\$1,000 - \$1,799

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\$500 - \$999

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David & Gayle Berwald
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THANK YOU!

Stephanie Cogan-Levy
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2021-2022 ANNUAL REPORT

NCJW St. Louis is inspired
by Jewish values to **advance**
social and economic justice
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A **faith** in the future
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